

# Why choose the Team Management Profile?



## Build high energy teams

No-one forgets the buzz of working in a high energy, high performing team! The Team Management Systems (TMS) approach helps individuals understand how personal energies combine to create great teams.

## A researched model of team effectiveness

The Types of Work Wheel gives a clear overview of the original research by authors Dr Charles Margerison and Dr Dick McCann into what teams need to do to create the best possible chance of success.

## A unique perspective on performance

The Team Management Wheel lies at the heart of the TMS approach. It gives individuals, teams and leaders a vivid, easy-to-use model showing how people work together to deliver results.

## Multi-layered, multi-purpose

The Team Management Profile can be used within personal coaching programmes, with new and established teams, and within management and leadership development programmes. The conceptual framework, the language and the visual models provide a practical toolkit with multiple layers that can be revisited many times.

## Take the guesswork out of teamwork

By understanding individual energies and preferences, you can more easily build balanced teams, energise tired teams, and accelerate and enhance team performance.

## Mutual understanding and respect

Get a greater appreciation of how other people see the world of work and how they prefer to operate. Learn to value difference and see the benefits of multiple and complementary approaches.

## Improve communication

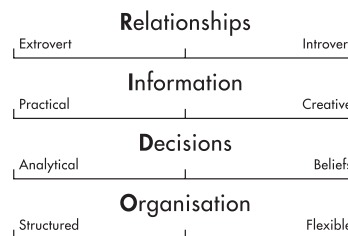
The language and visual models are an integral part of the TMS approach. They make it easier and quicker to link with each other in a straightforward way, resolve problems and achieve results.

## Focus on the real world of work



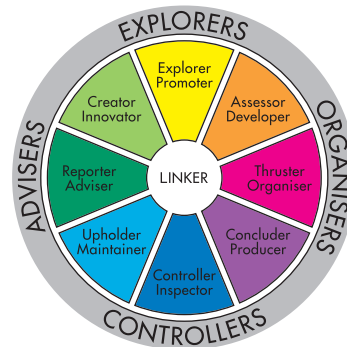
Individual and team development is placed clearly within the context of concrete business goals. Personal motivation and fulfilment is balanced by the focus on organisational objectives and performance.

## Personal preference and performance



Each Profile has layers of information that give individuals a deep understanding of where their personal energies lie, how this impacts their work, their leadership style and the critical roles they play within a team.

## Positive language focusing on strengths



The Team Management Profile is written in simple straightforward language. It focuses on an individual's core strengths as well as what they bring to the team and to the achievement of tasks.

## Reputation, Reliability, Results

The TMS Profiles have helped over 2 million people from 190 countries harness human potential to develop high performing individuals and teams.

## Successful hybrid working

An understanding of the different ways in which people approach work is vital when teams are adjusting to new ways of working. The Profile gives you critical insights to help individuals & teams become even more successful, however they're working.